

FAI ANNUAL SEMINAR 2019

2-4 DECEMBER 2019, HOTEL ANDAZ DELHI, AEROCITY, NEW DELHI

New Approach to Fertilizer Sector



THE FERTILISER ASSOCIATION OF INDIA

“ From the DG’s Desk

Dear Friends,



FAI Annual Seminar 2019 will be held during 2-4 December, Hotel Andaz Delhi, Aerocity, New Delhi, India.

Fertilizer industry continues to contribute to increase in agricultural productivity and farmers’ income. However, pattern of use of various plant nutrients is a matter of serious concern for stakeholders in agriculture. Further, industry continues to face problems due to lack of progress in ease of operating environment. It is heartening to note that there has been serious discussion on policy reforms in the sector, both inside and outside the government.

FAI Annual Seminar is an important international event that provides a unique opportunity to share knowledge, information and opinions to a single platform. Delegates from India and abroad will meet with the leaders of the fertilizer industry, decision makers in the Government and other stakeholders. It also provides forum for all those associated with fertilizer and agriculture sectors to enhance their professional capabilities and further their business interests.

The programme, registration form and other details are given within this brochure. We look forward to the pleasure of welcoming you to FAI Annual Seminar 2019 in New Delhi.

Satish Chander
Director General

“ About FAI

The Fertiliser Association of India (FAI) is a non-profit and non-trading organization representing fertilizer manufacturers, distributors, importers, equipment manufacturers, research institutes and input suppliers. The Association was established in 1955 with the objective of bringing together all concerned parties to the production, marketing and use of fertilizers with a view to:

- Assist the industry in improving its operational efficiency;
- Find solutions to the problems faced by the fertilizer industry and agriculture;
- Promote balanced and efficient use of fertilizers;
- Encourage use of more and better plant foods and
- Promote consideration and discussion of all issues that contribute to sound agricultural

FAI is represented on important government Committees/Panels related to fertilizer and agriculture. The Association cooperates actively with the Government of India on all issues related to fertilizer and agriculture. It acts as an interface between the Industry and the Government by maintaining close contacts and communication.

The Indian fertilizer industry is highly complex and technology driven consisting of plants of various capacities, technology, vintage and product range. With nearly 1000 members comprising Associations, Overseas Associate and Technical and Professional Members, FAI provides the necessary support and guidance to the industry to meet the challenges facing the industry.



“ New Approach to Fertilizer Sector

India has come a long way from the planned, socialistic and license raj economy. Major reforms swept almost all the sectors viz., oil and gas, refining, steel, cement and communications. Unfortunatly, the fertilizer sector continues to operate under archaic policies and regulations. In spite of best intentions, successive governments have not been able to bring much needed reforms in the sector. One of the reasons has been the linkage with agriculture sector which by itself remains under stress. The situation has now come to a status quo which is harming the very interest which policies are supposed to promote. Present policy environment is hurting the soil health, crop productivity, farmers' income, viability of industry and most importantly the environment. It may be underlined that it is also leading to sub-optimal use of precious natural resources.

It is obvious that there is a need for revisiting the entire policy and regulatory environment for the fertilizer sector. Incremental changes have not helped in the past and will not do even now. There are several suggestions under discussion including direct transfer of subsidy to farmers' accounts and rationalization of subsidies to income support. Advances in technology and database of farmers created through various schemes viz., PM-Kisan, DBT for fertilizers, etc., should be helpful in bringing desirable reforms in the sector.

It is in this context that the theme of this year's FAI Annual Seminar is “New Approach to Fertilizer Sector”. The Objective is to explore the possibilities of bringing major changes in the policies related to fertilizer production, controls on the industry and quality regulations. Presentations and discussion will take place in different areas of fertilizer sector, viz., production, fertilizer use, fertilizer distribution logistics, and pricing policies.



Programme

Monday December 2, 2019
Tuesday, December 3, 2019 0900-1700 hrs. Registration 0900-1700 hrs. Exhibition
Wednesday, December 4, 2019 0900-1200 hrs.: Registration 0900-1700 hrs.: Exhibition

0930-1700 hrs: Registration
 1100-1700 hrs: Exhibition
1430-1600 hrs. Inauguration and Distribution of Awards
 1600 hrs. : High Tea
 1900-2200 hrs: Cultural Programme, Cocktails and Dinner

0915-1300 hrs SESSION I: POLICY ISSUES OF FERTILIZER SECTOR

- Rejuvenating the Fertilizer Sector
- Emerging Environmental Issues of Fertilizer Sector
- Global Price Trends of Fertilizers and Raw Materials
- Issues of Indian Urea Sector
- Issues of P&K Fertilizer Industry

1400-1700 hrs SESSION II: RESOURCE MANAGEMENT AND FARM INCOME

- Water Management in Indian Agriculture
- Nutrient Management under Conservation Agriculture
- Soil Health Management for Sustainable Agriculture
- Enhancing Farm Income

0900-1300 hrs SESSION III: TECHNOLOGICAL DEVELOPMENTS IN FERTILIZER PRODUCTION

- Digital Technologies to support Plant Operations
- Experience of Construction and Commissioning of Large and Urea Plants
- Revamp of Urea Plants for Higher Capacity
- Co-production of Methanol in Ammonia Plant
- New Process for Phosphoric Acid Production
- Improving Efficiency of a Complex Fertilizer Plant

1400-1600 hrs SESSION IV: VIABILITY OF FERTILIZER MARKETING

- Potential of Non-subsidized Fertilizers
- Review of Implementation of DBT
 - Government Perspective
 - Industry Experience
- Improving Logistics Management through Coastal

1600 hrs. Valedictory Session

Registration

Seminar Fee

- FAI Members: US\$ 2500 + 18% GST/delegate
- FAI Non-members: US\$ 2600 + 18% GST/delegate

Seminar Fee includes:

- Seminar Kit with Pre-prints of Seminar Papers
- High Tea, Cultural Programme, Cocktails and Dinner on December 2, 2019 (Monday)
- Working lunches and pre & on December 3-4, 2019 (Tuesday & Wednesday)

Procedure of Registration & Payment

I. Online Registration

For registering online, please visit FAI website www.faidelhi.org

II. Registration Form

Nominations in the attached registration form, along with the seminar fee, should be sent to The Fertiliser Association of India, New Delhi.

Payment Options

Payment can be made either of the following:

- **Draft:** Please make Bank Draft payable at **New York** in favour of **'The Fertiliser Association of India'**.
- **Wire Transfer:** Mode of transfer of funds to **FAI's Citibank Account** should be as per the details given below:

Correspondent Bank : Citibank NY
Correspondent Bank SWIFT Code : CITIUS33
Beneficiary Bank of USD : Citibank India
Beneficiary Bank SWIFT Code : CITIINBX
Beneficiary Bank Address & Telephone Number : Level-1, Gurmehar A-12, Ring Road South Extension New Delhi - 110 062

Tel. No. : +91-11-30035000/30035100/66415005

Citibank India Nostro A/c Number with CIF : 090896

Beneficiary A/c Number, Name & Address : 14462006

The Fertiliser Association of India
FAI House, 10, Shaheed Jit Singh Marg
New Delhi - 110 062

FAI ANNUAL SEMINAR 2019

New Approach to Fertilizer Sector

Purpose of Remittance: _____

FAI - GSTIN. : 07AAACT0097M1Z3

FAI - PAN No. : AAACT0097M

Duly filled registration form should be sent to:

The Secretary
The Fertiliser Association of India
FAI House, 10 Shaheed Jit Singh Marg
New Delhi - 110067, India
Tel: +91-11- 46005204/46005233/46005209
Fax: +91-11-26960052, 46005213
Email: secret@faidelhi.org, office@faidelhi.org

On the Spot Registration

It can be done by payment of Cash or Demand Draft or Credit Card only at the venue of the seminar.

Mobile/Web based Application

FAI will provide on-line mobile/web based application facility to the registered delegates of FAI Annual Seminar 2019. After registration and confirmation, email containing a link to download the App and unique login/password will be sent to the delegates. On installation of the App, the registered delegates will be able to get the information on program schedules, delegates, exhibitors, presenters, related events and places of interest amongst many other helpful features.

Change in Names

Change in names of delegates can be made up to 22nd November, 2019. Only the names of delegates registered up to this date will appear in the delegate list.

- Cancellation

Cancellation of registration can be made only up to 15th November, 2019. For cancellation beyond this date, only 50% of the fee paid will be refunded after deducting the GST paid to the Government of India. For this, refund requests received up to 15th January, 2020 will be entertained.

Exhibition

For display of your literature, products and during 2-4 December, 2019, stall(s) (3mx2m) will be available.

The charge for each stall is as under:

FAI Member companies	FAI Non-member companies
US\$ 3300 plus 18% GST	US\$ 3600 plus 18% GST

Stall(s) will be made available on all the three days of the seminar. Two persons will be allowed to represent each stall and they will be extended all facilities as to regular delegates. Since the stalls are limited in number, the same will be booked on first come first served basis with payment. The payment can also be made as per payment options given on previous page.

For booking and more information:

Email : mktg@faidelhi.org

Tel : +91-11-46005210

Any modification or alteration in the design of the stall(s) will not be permitted.

Andaz Delhi a Concept by HYATT

Conveniently adjacent to the airport, the Andaz Delhi (Luxury Lifestyle Hyatt Group Hotel) impresses guests with its gorgeous decor and plentiful amenities. It has 401 non-smoking rooms, which come with free Wi-Fi, flat-panel TVs, minibars and coffeemakers. Guests can order 24-hour room service or dine at any of the three restaurants and two bars. The hotel also hosts a lounge with music and dancing. There is a gym on-site, as well as a business center and spa with treatments and a sauna. The two outdoor pools are surrounded by lounge chairs and towering palm trees. Other property pluses are free parking and an airport shuttle. Pets are welcome for a fee. Free offered bowls and pet beds. It is within 30 minutes



of New Delhi's cultural center and iconic sites, as Gurudwara Bangla Sahib, Rashtrapati Bhavan National Museum and Humayun Tomb. Also with a reasonable time, guests check out the stunning architecture of the Bahai Lotus Temple, Qutub Minar, Red Fort, Jama Masjid and Akshardham. The Delhi Aero City metro stop is a 10-minute walk from the hotel, and New Delhi Railway Station is 18 km away.

Hotel Reservation

For the convenience of all our delegates, special room tariff has been negotiated along with the meeting rooms and banquet halls in the hotel and other nearby. For hotel accommodation, airline booking, travel insurance or any other assistance, delegates may contact:

MICE & MORE Services LLP
 Guests +91 9873731943 / +91 124 4666185-186
 * faiseminar@gmail.com, sarthak@miceandmore.co.in

MICE & MORE Services LLP has depth knowledge and track record of successfully executing prestigious conferences. The company has handled prestigious accounts like Fragrance & Flavour India, Tex Mex Watches, Spark Mindia, Tata, Coke, Colson, Liberty Shoes, etc., to name a few.

2-4 December 2019

Hotel Andaz Delhi, Aerocity, New Delhi, India

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